

Giving Shape to Ideas

Solutions for Legal Professionals







Minolta understands the demands involved in maintaining and growing a successful legal department: increasing productivity, reducing cost, maximizing efficiency, automating processes and gaining a competitive edge. Compliance issues have become more complex. Security demands are continually increasing. Environmental sustainability concerns are now paramount. IT infrastructure needs are always evolving. To meet these challenges, legal professionals are turning to Konica Minolta.

Specific Advantages Legal Firms are Benefiting from:

Managing IT Infrastructure

Free your time with 24/7 monitoring and support for all your servers, storage, and networking systems. Get peace of mind with expert incident and problem management, Data Protection services, and Security solutions.

Managed Print Solutions (MPS)

By monitoring usage, measuring output and managing devices more effectively, our Managed Print Services program puts you in full control of your legal print/scan environment.

Electronic Image Management

Increase productivity by automatically converting scanned images to editable documents—in multiple file formats—directly from the bizhub MFP.

Fax Management

Eliminate standalone fax machines by implementing network faxing of hardcopy documents to bizhub MFPs or from users' desktops.

Workflow Management

Optimize productivity and reduce labour costs with customized and integrated workflows that combine multiple tasks into a single process with the touch of a button on the bizhub MFP. For maximum efficiency, documents can be routed automatically to any destination based on pre-defined rules.

Legal Integrator

As a reseller of the best in class Legal Applications and a Legal Integrator, we can support numerous key technologies such as Legal Document Management Systems, Collaborations Tools and many more so you can take advantage of key technologies with confidence.

Document Data Security/Compliance

Protect sensitive client information with strict adherence to the Sarbanes-Oxley Act (SOX) and other compliance standards. Konica Minolta bizhub devices are world-renowned for providing advanced protection services to ensure client data is optimally secured.

Automate Legal Tasks

Bates stamping, redacting and highlighting can be automated and accessed directly from the MFP control panel.

Cost Reduction and Management

Implement client chargeback and cost recovery solutions that are fully integrated to the bizhub MFP.

I am a former NYC ALA President and Region 1 ALA Regional Representative, and as a member I can reach out to over 400 chapter members all over the city to vet potential vendors. Consistently, the name that came back to me was Konica Minolta. And, it wasn't just the name of the company but the people that stand behind them.



Isn't it time you felt safe?



Managed IT Services

Get off the IT treadmill and let our ITIL certified experts take care of your backend IT infrastructure. Free up your time and help transform your business.



Cloud Solutions

For a stable, monthly fee, you get on demand and secure servers, storage, and network connectivity delivered from our 100% Canadian Data Centres.



Security

Secure your network and keep your business safe. IT Weapons can help you prevent, detect and remediate security vulnerabilities from damaging your business.



Mobility and User Experience

Enabling a mobile workforce is now a mandate for IT leaders. You need to deliver secure apps and data to any device, on any network. We can help.



For streaming your workflow.

As an example of our legal expertise, consider Konica Minolta's Dispatcher Phoenix Legal solution, an advanced workflow automation application that streamlines legal workflows and saves time by simplifying the process of preparing case files for clients, courts and legal discovery. Dispatcher Phoenix Legal automates typical time-consuming and labour-intensive manual document processing tasks, including:

- Converting scanned images to a wide variety of PDF formats.
- Advanced Bates stamping.
- Redacting, highlighting or striking out essential text using intelligent technology.
- Indexing and folder browsing directly from the panel.

Handling Legal Content Like a Pro

Dispatcher Phoenix Legal incorporates a Workflow Builder tool that makes creating and customizing document workflows easy and intuitive. And its LiveFlo technology gives you a real-time view of your running workflow, allowing you to identify bottlenecks and make certain that inputs, processes and outputs are set correctly—making Dispatcher Phoenix Legal a comprehensive, cost-effective document solution for any law firm.

It's a Mobile-first, Cloud first, Collaborative World

Responding to business change and securing company data are the top concerns for Canadian IT leaders. Today's IT team has become a service delivery engine for your business. Experience-driven, mobile, and secure connectivity to apps and data are the new standard for IT. Keeping the lights on is no longer enough. You need to focus on strategy, innovation, and delivering value to your business ... and Konica Minolta can help you get there. It is what we do. IT Weapons, our award winning IT services division has the tools and talent to keep your business safe and boost productivity.





Advantages. The verdict is in: legal professionals trust Konica Minolta. Our EnvisionIT Legal solutions assist legal departments of all sizes 'envision' how they can work smarter and more efficiently with solutions and services designed to streamline legal data and document management.

We are today's industry leader in providing state-of-the-art document solutions, IT Services, hardware and support for legal professionals. With proven expertise in serving the document management needs of legal organizations, we will reduce your print costs and increase productivity all while maintaining the security of your documents and network that legal organizations depend on.

A Checklist of Services and Technology provided by Konica Minolta:

✓ Cost Recovery and Client Chargeback	✓ Cloud Services✓ Productive Print/Scan/Copy	
✓ Security/Compliance Services		
✓ Protecting Legal Case Files	✓ High-Quality Colour Documents	
✓ Network User Authentication	✓ Software Integration	
✓ Document Capture, Management and Workflow	✓ Environmental Sustainability	
✓ Bates Stamping, OCR, Conversion and Redaction	✓ Managed Print Solutions (MPS)	
✓ Disaster Recovery/Business Continuity		
✓ IT Services		

Visit **kmbs.konicaminolta.us/certifications** for the latest model-specific certifications.

✓ Legal Document Management Systems



Security Safeguards to Manage and Protect Legal Information: an Opening **Argument for Greater Security**

From the ground up, Konica Minolta has designed your bizhub MFP to include, as standard, all the security features required by legal professionals. And it all begins with a special set of five protection settings that can be activated by your Konica Minolta Field Engineer as part of bizhub SECURE.

Konica Minolta bizhub SECURE:

- 1. A Secure Administrator Password.
- 2. HDD Encryption.
- 3. Temporary Data Overwrite.
- 4. HDD Password Lock.
- 5. Auto-Deleting User Box Data.

bizhub In Action

With Konica Minolta's bizhub on your legal team, your documents will have fast output in both high-quality colour and cost-effective B&W. A wide range of print/copy speeds can help you keep up with the document demands of fast-growing caseloads. Built-in print/scan productivity gives you quick turnaround when you are working overtime. Integrating with 3rd party legal solutions is seamless and Konica Minolta makes it easy to handle hard copy and electronic images.

ABOUT KONICA MINOLTA

Konica Minolta can help give shape to your ideas and partner with you to achieve your corporate objectives. Contact us to realize opportunities in:

Information Management	Managed IT Services	Technology
Enterprise Content Management (ECM)	Cloud Solutions	Office Multifunction Business Solutions
Document Management	Desktop and App Delivery	Commercial and Production Printers
Automated Workflow Solutions	Security	3D Printers
Business Process Automation	Communication and Collaboration	Wide-Format Printers
Security and Compliance	Data Protection	Laptops, Desktops and Computer Hardware
Mobility	Network and Connectivity	Servers and Networking Equipment
		Managed Print Services (MPS)
		Facilities Management

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