



The Power of OneRate

The traditional office environment is rapidly changing and both the pace and complexity of business is accelerating. To remain successful, companies must seek competitive advantage in all areas of operation, while enhancing their customer satisfaction.

Konica Minolta's innovative OneRate program addresses these needs by simplifying, streamlining and reducing costs associated with print. OneRate extends Konica Minolta's experience and expertise in a fully tailored program that lets you focus on your core business. With OneRate you get predictability, reliability, dependability, security and safety.

Predictable Accounting

In business, predictability is a valuable asset on the path to sustained success. At Konica Minolta, we strive to deliver a predictable and positive customer experience in all aspects of our business exchange. Our OneRate program is designed to provide you with maximum predictability now, and in the years to come.

Why spend time gathering and reconciling print-related usage and invoices? OneRate removes accounting tasks that are a burden to your business.

Work more efficiently and devote more time to your core activities with:

- 100% billing accuracy
- One single, consistent payment
- Predictable budget spend
- No AP reconciliation, ever
- No hidden variable costs
- No annual service escalators
- No management and reporting of meter reads

ONE consistent monthly invoice. **ONE** easy payment.
NO meter reads. **NO** overage charges. **NO** escalators. **NO** reconciliation. **NO** hassles.



Service Dependability

At Konica Minolta, we stand proudly behind our **CustomerOne Guarantee**. Our national technical service organization boasts better than 4 hour average response time in urban centres, and with OneRate, our MFPs alert us when you need toner or if service is required.

Operational Reliability

Our products are considered best-in-class for design, operability and environmental sustainability. We receive accolades year-after-year from those who know... Buyer's Lab, Good design, EnergyStar, EcoLogo and many more. Reliable performance is guaranteed, page after page, month after month.



Security and Safety

Every Konica Minolta MFP comes with bizhub SECURE – the best security service in the industry. Equipped with advanced security standards designed for healthcare and military applications, your MFP will be set-up according to your custom specifications, including hard drive encryption, password lock, automatic deletion of temporary image data and data overwrite of electronic documents on a timed basis. Our bizhub SECURE Platinum service is also available to enable TLS v1.2, network user authentication and audit logs on the MFP. Still not 'safe' enough? Ask for our Vulnerability Assessment to determine the health of your network security.



Control Printing Costs

Konica Minolta's OneRate is a simplified way to help your business control its print-related operating cost, while you focus on moving your business forward. A lot of current printing environments are patchworks of devices that aren't managed or serviced to keep up with today's business. OneRate uses ConsultApp, our secure application that provides a comprehensive health check of your printing environment. It's a simple way to help you control your print-related operating costs. Whether you are looking for a fully managed print program or simple assessment and recommendation, ConsultApp moves you confidently into tomorrow's business world.

- Right-sized MFPs for your needs
- Automated service call placement
- Automated supply delivery
- Annual business review

OneRate is an easy way to simplify your business.

Ask your Konica Minolta representative how you can reshape your workplace today!